



# On-farm Primary Grain Processing in China

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## **Rice and Maize On-farm Processing in China**







### I. Rice and Maize

According to the statistics, by the end of 2023,

- China's rice acreage reached 29 million hectares, total output was about 208 million tons, and national average yield was about 7.15tons/hectare
- China's maize acreage reached 44.74 million hectares, total output was about 295 million tons, and national average yield was around 6.59 tons/hectare.

Maize is planted in every province, city, and district across the country. China's corn cultivation still primarily relies on smallholder farming, with an average operational scale of 0.52 hectares per household. Smallholder-operated farmland accounts for 70% of the total cultivated land area.





Distribution of Maizeproducing Areas in China

Distribution of Riceproducing Areas in China







### **II. Rice and Maize Products**

Rice and maize are mainly processed by processing enterprises, but smallholder households always process grain foods on farm.

#### **<u>Rice processing by households:</u>**

- Brown rice
- Milled rice from small-scale rice mill
- Rice flour

#### Maize processing by households:

- Maize grits
- Maize flour/meal
- Maize food
- Maize-based feed from cooperatives









#### **III. Rice Processing Flow and Equipment**



Two most important steps for rice processing Hulling: The cleaned paddy is hulled to remove the outer husk, resulting in brown rice. Whitening: The brown rice is whitened to remove the bran layer, producing white rice









### **VI. Rice Processing Case**



Case 1: The large-scale grain farmer in Hunan Province owns rice planting area of 400 mu (26 hectares), builds the small-scale rice processing production line, including rice huller, milling machine, packaging and other core equipment, which can process 1-2 tons paddy and produce around 1 ton rice each hour.

Facilities: 200-300m<sup>2</sup> factory building.



Processing and Retailing: mainly provide processing service for neighboring farmers and sales to villages and communities.















## **V. Maize Processing Flow and Equipment**



#### 玉米制糁制粉设备 Maize milling and grits plant







20 吨玉米制粉成套设备 20t maize flour mill complete plant









#### **IV. Maize Processing Case**

# Case 3: A 10 tons/day maize milling and processing production line established by the farmer cooperative

Facilities: 200-300m<sup>2</sup> processing workshop

**Marketing:** Mainly wholesale and retail markets, ecommerce platforms

#### **Requirements:**

- Business license, food production license, food business license (or filing), health license, etc. In China, one generally needs to apply for the licenses and permits through the Market Supervision and Administration Department.
- National or industry quality standards, environmental requirements and packaging identification.











#### **IV. Maize Processing Case**



#### **Case 4: Maize Milling Machine**

The maize milling machine integrates functions of screening, crushing and milling, with an output of 300-600kg per hour.

#### Facility: Self-processing and construction

Scale: Suitable for small-scale farmers









## China's Policy on On-farm Grain Processing and Grain Post-harvest Loss Reduction







## I. China's Policy on Grain Processing and Loss Reduction





- Our Government attaches great importance to food security
- Highlight "large-scale planting, mechanized production, intensive farming, specialized services, and industrialized development", call for strong support for new agricultural business entities such as family farms, large-scale grain farmers, farmer cooperatives, and leading value chain enterprises, improve the level of intensive farming, large-scale operation, and socialized services, and increase farmers' farming income.







## I. China's Policy on Grain Processing and Loss Reduction





- Facilitate the flourishing development of agricultural product processing industry, optimize the industrial layout, and promote the transformation of rural areas from selling raw materials to selling finished products.
- To ensure the stable and safe grain supply, prioritize "source of grain & market of food" "agricultural production & product processing", classify and effectively manage the processing of major agricultural products such as grains and oils, improving the technology of the agricultural processing industry. At the same time, through projects like "Industry Strengthening Towns," support farmer cooperatives and other agricultural business entities to build grain and other agricultural product processing facilities in villages, towns, and rural areas.







### II. Experience and Model of Smallholder Grain Processing in China

China has traditionally had the custom of processing rice, wheat, and maize in rural areas since ancient times. For example, the Han Dynasty achieved a relatively high level in grain processing technology, leading to the widespread use of tools such as mortars and pestles, foot-operated querns, winnowing machines, and stone rotary mills. There are also many food processing methods in China, such as rice cakes, rice noodles, maize noodles, maize steamed bread (Mantou), wheat-based steamed buns (Baozi), etc.

Around 2014, according to the scale of China's grain production, the agricultural and rural departments conducted field research to understand the grain drying, storage, milling, and food processing by smallholders, large-scale grain farmers and farmer cooperatives, and implemented the "technology-led trial" programme.













## **II. Experience and Model of Smallholder Grain Processing in China**

From 2017 to 2018, the Grain Drying and Storage Center was included in the on-farm primary grain processing project supported by the government subsidy, demonstrated and promoted nationwide. The subsidy for each set did not exceed 30% of the total cost.

For staple food processing, production and marketing models were promoted, such as "Production base + Central kitchen + Catering stores" and "Production base + Processing enterprises + Supermarket", and the development of staple food processing industry was accelerated.





主食加工业是满足城乡居民消费需求、促进农民就业增收、保障食物质量安全的重要民生产业。为提高我国主食加 工业发展水平,适应不断升级的消费需求,我都于2014年部署深入开展主食加工业提升行动,通过组织开展一批有影响力 的主题活动、树立支持一批带动力强的示范企业、宣传推介一批主食加工知名品牌、推广应用一批先进的技术和装备 等"四个一批"重点工作,为推进主食加工业发展凝聚了共识、营造了环境、创造了条件,取得了积极成效、当前,我国









In recent years, responding to shortages of on-farm processing, policies have been formulated to support the tailored on-farm primary grain processing.



Village collective economic organizations, family farms, farmer cooperatives, and agricultural enterprises

- Construction and renovation of supporting facilities such as processing plants
- Purchasing and upgrading digitalized and green processing equipment
- Promoting advanced processing technologies and purchasing technical services
- Other key parts in agricultural product processing

#### **Grain Crop Producing Area**

- Build the **Grain Drying Centre** for grain processing steps such as cleaning, drying, storage, hulling
- Build the innovative energy-saving grain storage facility and intelligent monitoring system
- Facilitate construction projects for grain milling and processing equipment and facilities











**To improve local processing and avoid over-processing,** the Ministry of Agriculture and Rural Affairs has issued the *Guidance on Promoting the Loss Reduction and Efficiency Improvement in Grain Processing.* 

- Strengthening facility construction, prioritizing the development of grain primary processing such as drying, storage, husking, impurity removal, and milling, and achieving value preservation and appreciation.
- Reducing over-processing. Reduce resource waste and nutrient loss caused by excessive processing of refined flour, rice, etc., and improve the milling rate of flour and rice.

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2020年12月23日







Large-scale Grain Production

**Collaborative / Independent Mode** State Farm/Enterprise Order + Farmer Cooperative + Family Farm + Large-scale Grain Farmers+ Smallholders





Grinding and processing workshop at the farm-level, enterprise processing

Mode Enterprise + Farmer Cooperative + Smallholders



Members of Kangda Black Wheat Specialized Farmer Cooperative in Dacheng County are using a stone-mill to process black wheat flour



Staple food workshop, in-store processing, enterprise processing

Mode Enterprise + Farmer Cooperative + Smallholders



Traditional food processing rice-noodle processing workshop by Pengshui County Lehui Hongye Development Specialized Farmer Cooperative









## How to Support Smallholders to Access Market







## I. Challenges of Smallholder Market Access in China

#### The majority farmers in China are smallholder farmers with less than 50 mu (3.33ha) farming land.

#### Main Challenges

- **Difficult for smallholder farmers to access information. Smallholders** often struggle to obtain key information, such as market supply and demand, price fluctuations, and policy adjustments, in a timely and accurate manner, make experience-based decision or show herd behaviour, resulting in frequent overproduction or underproduction
- Limited proportion in the value chain development. As the increasing value chain development in China, the mismatch between smallholder agriculture and the demands of the large market is growing more evident.
- Insufficient scale and limited market negotiation capabilities.

#### Strategy

- Scaling up the agricultural business entities, strengthening the socialized services such as land transfer, farmer cooperative operation, land management, which enhance the scale of smallholder agricultural development.
- Promoting the agricultural industrialization mode of "smallholder farmers + enterprises", to strengthen the organizational level of agricultural production and commerce, leverage corporate knowledge to address the information deficit in planting and primary processing at the farm level, extending the agricultural value chain.







II. Why are policies introduced for the on-farm primary grain processing? How do they support smallholders to access markets?

Integration and promotion of technology and equipment for on-farm primary grain processing

**Project Idea:** To improve on-farm primary grain processing facilities, the Ministry of Agriculture and the Ministry of Finance jointly organise and implement the subsidy policy programme. Through the "rewarding instead of subsidy" method, they support smallholders and specialized farmer cooperatives to build storage, preservation, and drying facilities, including project design, technical plan, on-site guidance, technical training, project management, etc.

**Project Period:** From 2012 to 2018, in 911 counties in 31 provinces (autonomous regions, municipalities) in China

Policy Priority: e.g. potato storage cellar, fruit and vegetable cold storage, fruit and vegetable drying facilities, grain drying centers, etc.











#### **III. Achievement and Impact**

The central government arranged a total of 5.5 billion yuan (around 768 million USD) in special funds, accumulatively subsidizing 73,000 farm households, 26,500 specialized farmer cooperatives and family farms, and more than 3,300 enterprises, building a total of 58,000 potato storage cellars, 61,000 fruit and vegetable storage warehouses, and 19,000 fruit and vegetable drying facilities, with the improved storage capacity of 2.06 million tons of potatoes, 4.16 million tons of fruits and vegetables.

The storage and processing periods for agricultural products have been extended, effectively reducing the post-harvest loss, improving the quality of agricultural products, and increasing farmers' incomes.









## **IV. Stakeholder Roles**

**Central Government & Governments at different levels:** investigate the industry development in provinces, cities, counties, and townships, and formulate policies/assist in formulating policies.

#### Scientific Research Institutions: research and demonstration.

(For example, the research, demonstration and promotion of adaptable small-scale grain storage facilities for smallholder farmers in different regions. Around 2010, the nationwide research and demonstration had been conducted on adaptable maize and wheat-related technologies, equipment, and facilities for large-scale grain farmers and specialized farmer cooperatives.)

**Enterprise:** project implementation, enterprise operation, market development, collaboration with smallholders, technical guidance, etc.

**Farmer cooperatives + Smallholder Farmers:** organize farmers to carry out cultivating, harvesting, drying, storage, and moderate processing.











## V. Best Practice on Supporting Smallholder Market Access

- 1. Improving the subsidy system for producers of grain and other important agricultural products. For example, implementing the minimum support price policy for paddy and wheat, and improving the subsidy policies for maize and rice producers.
- 2. Providing the subsidy for purchasing agricultural machineries.
- **3.** Strengthening socialized services for agricultural activities and support to on-farm grain processing projects. For example, the Industry Strengthening Town Project, relies on 1-2 leading agricultural value chains in the town, encourages the construction of bases and development of primary processing, and builds warehouses and logistics, promoting the integrated development of agriculture, processing, and service industries with smallholder farmers.



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## V. Best Practice on Supporting Smallholder Market Access

4. Developing the moderate scaled business in various ways and fostering the innovative agricultural business entities

For example, **the "Leading Farmer Plan"** provides training subsidies and long-term tracking their training and learning progress.

For example, guiding agricultural research institutions, agricultural universities, agricultural enterprises, and technology specialists to **establish agricultural demonstration pilot bases on the frontline of agricultural production.** 

For example, supporting village committees to organize smallholders to construct and manage the agricultural infrastructure, build the central storage, drying, seedling, and processing facilities in the village area.











## V. Best Practice on Supporting Smallholder Market Access

### **Model: Leading Enterprise + Farmer Cooperative + Smallholders**

- **Contract Farming**: Enterprises sign contracts with smallholders, provide drying services and purchase agricultural products, securing smallholders' profits.
- **Branding**: Enterprises integrate smallholders' production resources (e.g. land), create the brands (such as "Shimen Rice") to achieve high quality and high price (selling price is 30% higher than the market average), and ensures the profit sharing for smallholders through the mechanism (e.g. "land transfer for rice ticket"), supporting more than 8,000 households to increase their income.











Thank You!



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